



SECURITED AND EACH AND ECONOMISSION
Washington, D.C. 20549

# ANNUAL AUDITED REPORT FORM X-17A-5 PART III

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#### FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	01/01		AND ENI	DING	12/31/07
	М	M/DD/YY			MM/DD/YY
A. REGI	STRANT	IDENTIF	FICATION		
NAME OF BROKER-DEALER: Carter,	Terry	& Compa	any, Inc.		OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BUSIN	1ESS: (Do	not use P.O.	Box No.)		FIRM I.D. NO.
3060 Peachtree Road, Suite	1400				
	(No	and Street)			•
Atlanta	C	Georgia			30305
(City)		(State)		(2	Zip Code)
NAME AND TELEPHONE NUMBER OF PER Timothy Terry	SON TO C	ONTACT II	N REGARD TO	THIS REF	ORT
		· · · · · · · · · · · · · · · · · · ·			(Area Code – Telephone Number
B. ACCO	UNTANI	r identi	FICATION		
INDEPENDENT PUBLIC ACCOUNTANT wh Owens & Mitchell, PC	ose opinion	is containe	d in this Report*	1	
	Name – if indi	vidual, state la	st, first, middle nam	e)	
3190 Northeast Expressway,	Suite	300	Atlanta,	Georg	ia 30341
(Address)	(City)		PROCES	(State)	(Zip Code)
CHECK ONE:					Mail Processing
Certified Public Accountant		4	FEB 29	2008	Section
☐ Public Accountant			THOMSO		FEB 2 2 2008
☐ Accountant not resident in Unite	d States or	nny of its no	FINANCI	AL	
					Washington, DC
	OR OFFI	CIAL USE	ONLY		100



<sup>\*</sup>Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

#### OATH OR AFFIRMATION

Ι, _	Tir	mothy Terry	, swear (or affirm) that, to the best of
my	knov	owledge and belief the accompanying financial stateme	
•		rter, Terry & Company, Inc.	, as
of			07 , are true and correct. I further swear (or affirm) that
-		-	ficer or director has any proprietary interest in any account
		ed solely as that of a customer, except as follows:	meet of director has any proprietary interest in any account
Cla	221110	ed solely as that of a customer, except as follows:	
			v
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_			
		•	/^^
			Signature
		1	(Name of and
	_		
/	//		Title
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<u></u>	42	Notary Public by Connussion enfinee	. nhala
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Thi	s rep	port ** contains (check all applicable boxes):	
K		Facing Page.	•
图	(b)	Statement of Financial Condition.	
K	(c)	Statement of Income (Loss).	
团	(d)	Statement of Changes in Financial Condition.	
Ø	(e)	Statement of Changes in Stockholders' Equity or Par	tners' or Sole Proprietors' Capital.
	(f)	Statement of Changes in Liabilities Subordinated to	Claims of Creditors.
$\mathbf{x}$		Computation of Net Capital.	
		Computation for Determination of Reserve Requiren	
		Information Relating to the Possession or Control Re	
	(j)		of the Computation of Net Capital Under Rule 15c3-1 and the
_		Computation for Determination of the Reserve Requ	
	(k)		Statements of Financial Condition with respect to methods of
2271		consolidation.	
짇		An Oath or Affirmation.	
		A copy of the SIPC Supplemental Report.	
L	(n)	) A report describing any material inadequacies found to	exist or found to have existed since the date of the previous audi

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

# Carter, Terry & Company, Incorporated (formerly Attkisson, Carter & Company, Incorporated)

Financial Statements and Supplemental Information

Years Ended December 31, 2007 and 2006

# OWENS & MITCHELL, P.C.

#### **Certified Public Accountants**

#### INDEPENDENT AUDITOR'S REPORT

The Board of Directors
Carter, Terry & Company, Incorporated

We have audited the accompanying balance sheet of Carter, Terry & Company, Incorporated (formerly Attkisson, Carter, Incorporated) as of December 31, 2007, and December 31, 2006, and the related statements of operations, stockholders' equity, and cash flows for the years then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Carter, Terry & Company, Incorporated, at December 31, 2007 and December 31, 2006, and the results of its operations and its cash flows for the years then ended in conformity with generally accepted accounting principles.

Our audits have been made primarily for the purpose of expressing an opinion on the financial statements taken as a whole. The accompanying supplementary information is presented for analysis purposes and is not necessary for a fair presentation of the financial information referred to in the preceding paragraph. It has been subjected to the tests and other auditing procedures applied in the audits of the financial statements mentioned above and, in our opinion, is fairly stated in all material respects in relation to the financial statements taken as a whole.

Owens & Mitchell, P. C.

Marsa Mitchell PC

February 6, 2008

### Carter, Terry & Company, Incorporated Balance Sheets As of December 31, 2007 and 2006

Assets:		<u>2007</u>	<u>2006</u>
Cash	\$	175,334	53,604
Clearing deposit		70,000	70,025
Receivable from clearing organization		94,196	97,017
Marketable securities at fair market value			
available for sale		344	364
Other assets		60,285	48,877
Total Assets	<b>\$</b> _	400,159	269,887
Liabilities and Stockholders' Equity:			
Accounts payable and accrued expenses	\$	240,900	123,305
Deferred income taxes	·	0	3,000
Total liabilities	 -	240,900	126,305
Stockholders' equity:			
Common stock, \$1 par value; authorized 10,000;			
issued and outstanding 2,753.5 shares		2,754	2,754
Additional paid-in-capital		241,855	241,855
Less treasury stock, at cost		(5,833)	(5,833)
Unrealized gain on marketable securities		(6)	(6)
Retained earnings(deficit)	_	(79,511)	(95,188)
Total stockholders' equity	_	159,259	143,582
Total liabilities and stockholders' equity	\$_	400,159	269,887

# Carter, Terry & Company, Incorporated Statements of Operations For the years ended December 31, 2007 and 2006

		<u>2007</u>	<u> 2006</u>
Revenues			
Commissions	\$	3,966,792	3,143,279
Interest		78,851	63,796
Investment banking fees		0	0
Rental and other income		(20)	188
Total Revenues	_	4,045,623	3,207,263
Expenses			
Management Fee		360,000	360,000
Compensation and benefits		964,894	843,904
Commissions		1,425,636	1,074,576
Clearing costs		343,255	243,495
Occupancy and equipment rental		300,000	275,000
Communications		116,024	107,590
Other		162,288	47,130
Total Expenses	-	3,672,097	2,951,695
Income before income taxes		373,526	255,568
Income tax expense	_	140,000	97,000
Net income	\$_	233,526	158,568

## Carter, Terry & Company, Incorporated Statements of Changes in Stockholders' Equity For the years ended December 31, 2007 and 2006

			Additional			Retained	
		Common	Paid-in	Treasury	Unrealized	Earnings	
	_	Stock	Capital	Stock	Apprecation	(Deficit)	Total
Balance 12/31/05	\$	2,754	241,855	(5,833)	0	(114,256)	124,520
Net income						158,568	158,568
Dividends paid						(139,500)	(139,500)
Change in unrealized app	recatio	1	=		-		· · · · · · · · · · · · · · · · · · ·
Balance 12/31/06		2,754	241,855	(5,833)	0	(95,188)	143,588
Net income/Increase						233,526	233,526
Dividends paid						(217,849)	(217,849)
Change in unrealized app	recation	1					(6)
Balance at 12/31/07	\$_	2,754	241,855	(5,833)	0	(79,511)	159,259

### Carter, Terry & Company, Incorporated Statements of Changes of Financial Condition For the years ended December 31, 2007 and 2006

		<u>2007</u>	2006
Cash flows from operating activities			
Net income	\$	233,526	158,568
Adjustment to reconcile net income to net cash			
provided by operating activities:			
Decrease (Increase) in receivables		2,820	(2,200)
Decrease (Increase) in marketable securities		20	(134)
Decrease (Increase) in other assets		(11,382)	(4,385)
(Decrease) Increase in accrued expenses		117,595	7,539
(Decrease) Increase in deferred income taxes		(3,000)	(1,000)
Net cash provided by operating activities	_	339,579	158,388
Not oddin provided by operating dottvices		000,070	100,000
Cash flows from investing activites:			
Decrease (Increase) in marketable securities		0	0
Cash flows from financing activities:			
Addition to Paid-In Capital		0	0
Dividends paid	_	(217,849)	(139,500)
Net (decrease) in cash and cash Equivalents		121,730	18,888
Cash and cash equivalents at beginning of year		53,604	34,716
Cash and cash equivalents at end of year	\$_	175,334	53,604

# Carter, Terry & Company, Incorporated (Formerly Attkisson, Carter & Company, Incorporated) Notes to Financial Statements Years Ended December 31, 2007 and 2006

#### Note A: Summary of Significant Accounting Policies

#### **Description of Business**

Carter, Terry & Company, Incorporated (formerly Attkisson, Carter & Company, Incorporated) is a broker/dealer engaged in investment brokerage activities principally in the Atlanta area. The Company is a wholly owned subsidiary of First Atlanta Financial Service Group, Inc. (First Atlanta Financial)

#### <u>Furniture Fixtures and Depreciation</u>

Furniture and fixtures were fully depreciated as of December 31, 2007.

#### Income Taxes

Income taxes are provided for the tax effects of transactions reported in the financial statements and consist of taxes currently due plus deferred taxes. Deferred taxes are recognized for the differences between the basis of assets and liabilities for financial statement and income tax purposes. The differences relate primarily to the use of the cash basis of accounting for income tax purposes.

#### Cash and Cash Equivalents

For purposes of the statement of cash flows, the Company considered all investment instruments purchased with a maturity of three months or less to be cash equivalents.

#### Use of Estimates

Management uses estimates and assumptions in preparing financial statements. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses.

#### Concentration of Risks

The Company's clearing deposit and receivable from clearing organizations are located at two securities clearing houses.

#### Note B: Capital Requirements

The company is subject to the net capital rules of the Securities and Exchange Commission. The rules prohibit a broker/dealer from engaging in any securities transaction at a time when its "aggregate indebtedness" exceeds 15 times its "net capital", as those terms are defined by the rules.

# Carter, Terry & Company, Incorporated (formerly Attkisson, Carter & Akers, Incorporated) Notes to Financial Statements Years Ended December 31, 2007 and 2006

#### Note B: Capital Requirements, continued

At December 31, 2007 the Company's net capital of \$159,259 exceeded its required net capital of \$50,000 and results in a ratio of aggregate indebtedness to net capital of .66 to one.

#### Note C: Income Taxes

The components of income tax expense are as follows:

Current Federal State		2006 \$ 83,000 15,000	2007 83,000 15,000
Deferred Federal State		( 900) (100)	(900) (100)
	Total	\$ <u>97,000</u>	<u>97.000</u>

The tax effects of temporary differences between the financial statement carrying amounts and the tax basis of assets and liabilities and other items that give rise to deferred tax assets and deferred tax liabilities at December 31, 2007 and 2006 are as follows:

	2	<u>007</u>	<u>2006</u>
Deferred tax assets			
Temporary differences between accounts			
payable and accrued expenses	\$	0	126,000
Deferred tax liabilities:			
Temporary differences between			
commissions receivable	_	0	(129,000)
Net tax deferred tax liability	\$	0	(3,000)

# Carter, Terry & Company, Incorporated (formerly Attkisson, Carter & Company, Incorporated) Notes to Financial Statements Years Ended December 31, 2007 and 2006

Note C: Income Taxes, continued

The Company files a consolidated income tax return with its parent, First Atlanta Financial. Income taxes are allocated to the Company based on the taxes the Company would pay if it filed a separate return.

Total tax expense reflected in the accompanying statements of operations differs from amounts computed at statutory rates principally because of certain expenses which are not tax deductible.

The Company elected to pay taxes for 2007 on the accrual method of accounting.

#### Note D: Related Party Transactions

The Company is a wholly owned subsidiary of First Atlanta Financial Service Group, Inc. (First Atlanta Financial), which pays a substantial portion of the occupancy, equipment rental, communications, and other expenses, incurred directly or indirectly by the Company. The primary sources of funds available to First Atlanta Financial to pay these expenses are dividends and expense reimbursements from the Company. The Company paid \$217,849 and \$139,500 in dividends for the 2007 and 2006 respectively.

The Company paid \$143,000 and \$97,000 to First Atlanta Financial for income taxes allocated to the Company from the consolidated income tax returns for 2007 and 2006.

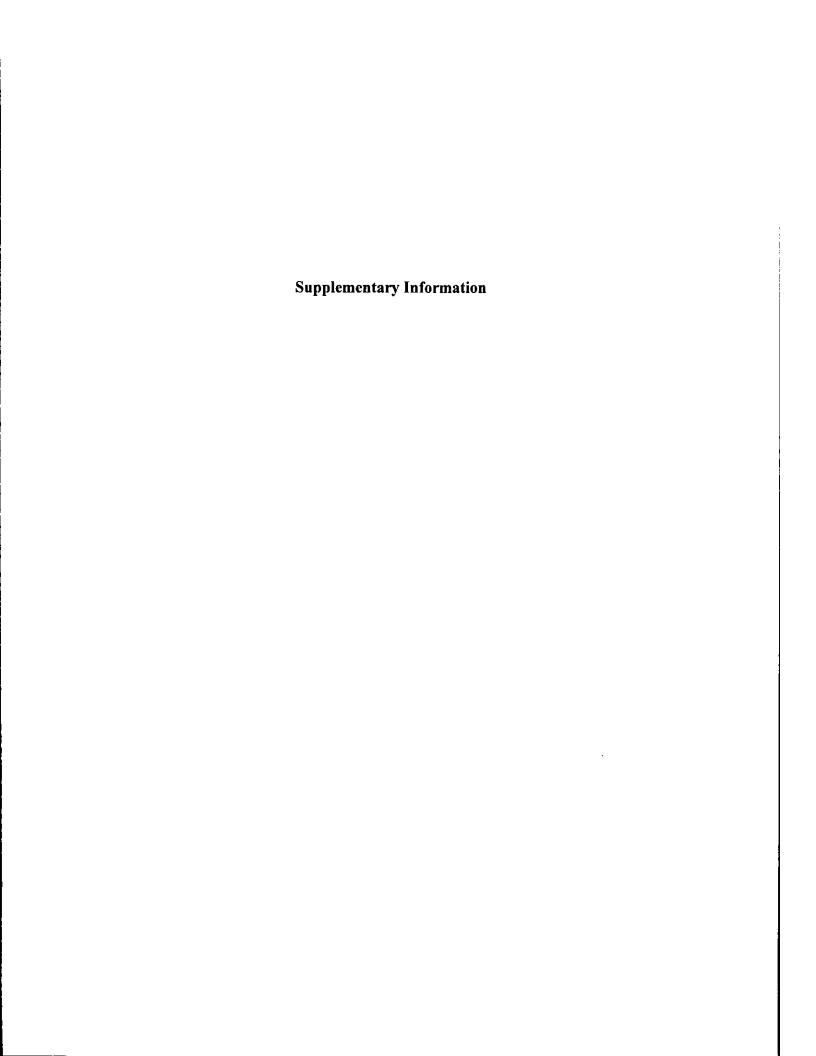
The Company paid \$300,000 and \$275,000 in rent to First Atlanta Financial for the years 2007 and 2006.

The Company paid \$360,000 in management fees to First Atlanta Financial for the years 2007 and 2006.

# Carter, Terry & Company, Incorporated Computation of Net Capital under Rule 15c3-1 December 31, 2007

### Net Capital

Total stockholders' equity	\$	159,259
Less deductions of non-allowable assets:		
Prepaid expenses		30,486
Loans to employees		29,798
Haircuts other securities		3,519
Net capital	\$ _	95,456
Reconciliation with Company's Computation		
Net capital computation per FOCUS Report Part IIA	\$	92,456
Adjustments to prepaid expenses		0
Adjustments to deferred taxes payable	_	3,000
Net capital as adjusted	<b>\$</b> _	95,456



### Independent Auditors' Report on Internal Control Structure Required by SEC Rule 17a-5

The Board of Directors
Carter, Terry & Company, Incorporated

In planning and performing our audit of the financial statements of Carter, Terry & Company, Incorporated for the year ended December 31, 2007, we considered its internal control structure, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control structure.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange commission, we have made a study of the practices and procedures (including tests of compliance with such practices and procedures) followed by the Company that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness and net capital under rule 17a-(a)(11) and the procedures for determining compliance with the exemptive provisions of rule 15c3-3. We did not review the practices and procedures followed by the Company in making the quarterly securities examinations, counts, verifications and comparisons, and the recordation of differences required by rule 17a-13; in complying with the requirements for prompt payment of securities under section 8 of Regulation T of the Board of Governors of the Federal Reserve System; or in obtaining and maintaining physical possession of control of all fully paid and excess margin securities of customers as required by rule 15c3-3, because the company does not carry security accounts for customers or perform custodial functions relating to customer securities.

The management of the Company is responsible for establishing and maintaining an internal control structure and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of internal control structure policies and procedures and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the commission's above-mentioned objectives. Two of the objectives of an internal control structure and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

#### Report on Internal Control, continued

Because of inherent limitations in any internal control structure or the practices and procedures referred to above, errors or irregularities may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Of consideration of the internal control structure would not necessarily disclose all matters in the internal control structure that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control structure elements does not reduce to a relatively low level the risk that errors or irregularities in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving the internal control structure that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the Commission to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2007 to meet the commission's objectives.

This report is intended solely for the use of management, the Securities and Exchange Commission and other regulatory agencies which may rely on Rule 17a-5(g) under the Securities and Exchange Act of 1934 and should not be used for any other purposes.

Owens & Mitchell, P.C.

Owns mitchell PC

February 6, 2008

END